



National Association of Motor Vehicle Boards and Commissions

2018 Fall Workshop Agenda

September 19-22, 2018

Embassy Suites New Orleans Convention Center

315 Julia Street, New Orleans, LA 70130

Phone: (504) 525-5900

CASUAL ATTIRE (NO TIES OR JACKETS)

Changes in our Industry ... It's Complicated

WEDNESDAY, SEPTEMBER 19, 2018

5:30 p.m. - 7:30 p.m.

Welcome Reception

Embassy Suites – Prytania Room

Sponsored by Seyfarth Shaw LLP

THURSDAY, SEPTEMBER 20, 2018

8:00 a.m. – 8:45 a.m.

Breakfast (Included for those staying at the Embassy Suites)
Embassy Suites Atrium

GENERAL SESSION MEETING Fountainbleu #3 & 4

9:00 a.m. – 9:15 a.m.

Welcome and Announcements

- Lessie House, NAMVBC President

9:15 a.m. – 9:30 a.m.

Conference Attendee Introductions

9:30 a.m. – 10:45 a.m.

Subscription Car Services

- Thomas Cole – BMW Group
- Colin Buller, Strategic Retail Development, Mercedes-Benz USA
- John Skelton, Attorney, Seyfarth Shaw LLP
- Bert Rasmussen, Partner, Scali Rasmussen
- Anthony Bento, Director of Legal Affairs, California New Car Dealers Association
- Alisa Reinhardt, Director of Regulatory Affairs, California New Car Dealers Association

10:45 a.m. – 11:00 a.m.

Break

11:00 a.m.– 12:00noon	Autonomous and Connected Vehicles – Regulatory Update <ul style="list-style-type: none"> • Bernard Soriano, Deputy Director Enterprise Risk Management, California Department of Motor Vehicles • Brian Souble, Chief Counsel, California Department of Motor Vehicles
12:00 p.m. – 1:00 p.m.	Lunch (Included for all attendees) <ul style="list-style-type: none"> • VIN CrossCheck Presentation Charlie Adams, Vice-President Business Development, AutoTec
1:00 p.m. – 1:05 p.m.	Introduction to Upcoming Conference Activities <ul style="list-style-type: none"> • Lessie House, NAMVBC President
1:05 p.m. – 1:45 p.m.	Decontenting of Boards and Commissions <ul style="list-style-type: none"> • Paula Shaw, Executive Director, Tennessee Motor Vehicle Commission • Danielle Phomsopha, Staff Counsel, California New Motor Vehicle Board • Lauren Bailey, Manager, State Franchise Law, NADA
1:50 p.m. – 2:50 p.m.	Stuck in the Middle – Dealer vs Dealer (vs Manufacturer) <ul style="list-style-type: none"> • Robin Parker, Senior Staff Counsel, CA New Motor Vehicle Board • Brandon Prosansky, Partner, Barack Ferrazzano Kirschbaum & Nagelberg LLP • Victor Danhi and Mike McMahan, Partners, Arent Fox LLP
2:50 p.m. – 3:05 p.m.	Break
3:05 p.m. – 4:00 p.m.	Recalls – Payments to Dealers <ul style="list-style-type: none"> • Will Green, President, Louisiana Automobile Dealers Association
6:00 p.m.	Dinner at Drago's Seafood Restaurant (Included for all attendees) 3232 North Arnoult Road, Metairie, LA 70002 https://www.dragosrestaurant.com/ Buses will leave the Embassy Suites at 6:00pm to go to Drago's, and will return after dinner. <i>Sponsored by Barack Ferrazzano Kirschbaum & Nagelberg LLP</i>

FRIDAY, SEPTEMBER 21, 2018

8:00 a.m. – 8:45 a.m.	Breakfast (Included for those staying at the Embassy Suites) Embassy Suites Atrium
	GENERAL SESSION MEETING Fountainbleu #3 & 4
9:00 a.m. – 9:45 a.m.	Keynote Speaker <ul style="list-style-type: none">Jonathan Morrison, Chief Counsel, National Highway Traffic Safety Administration (NHTSA)
9:45 a.m. – 10:45 a.m.	Motorcycle Industry Challenges under State Franchise Dealer Laws <ul style="list-style-type: none">Steve Yatvin, Partner, Barack Ferrazzano Kirschbaum & NagelbergBruce Zulauf, Director of the Colorado Auto Industry Enforcement DivisionSandy Stroope, Executive Director, Arkansas Motor Vehicle CommTBD
10:45 a.m.– 11:00 a.m.	Break
11:00 a.m.–12:00noon.	Conditional Incentive Programs <ul style="list-style-type: none">Joe Roesner, President, The Fontana GroupAndy Bertron, Attorney, Nelson Mullins Riley & Scarborough LLPTodd Milbury, Managing Director of Industry Relations, NADA
12:00 p.m. – 1:00 p.m.	Lunch (Included for all attendees)
1:00 p.m. – 1:05 p.m.	Announcements and Upcoming Conference Activities <ul style="list-style-type: none">Lessie House, NAMVBC President
1:05 p.m. – 2:15 p.m.	Digital Store Fronts vs Brick and Mortar Stores <ul style="list-style-type: none">Paula Shaw, Executive Director, Tennessee Motor Vehicle CommissionLauren Bailey, Manager, State Franchise Law, NADAPaul Breaux, General Counsel, CarvanaPaul Steier, AAMVA Internet Sales Working GroupPat Watson, Vice-President Industry Relations, TRUECar
2:15 p.m. – 2:45 p.m.	Possible Implications in the Motor Vehicle Industry Resulting from Supreme Court Decision in <i>South Dakota v. Wafair, Inc.</i> <ul style="list-style-type: none">Adrian LaPeyronnie, Attorney, Greenberg & LaPeyronnie LLC
3:00 p.m. – 3:30 p.m.	Recent Developments in the Recreation Vehicle Industry Affecting Manufacturers, Dealers, Regulators, and the Public <ul style="list-style-type: none">Jay Landers, Vice President of Government Affairs, RVIAChristine Siksa, Director of Government Affairs, RVIA

6:00 p.m.	National World War II Museum – Tour and Dinner (Included for all attendees) https://www.nationalww2museum.org/
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SATURDAY, SEPTEMBER 22, 2018

8:00 a.m. – 8:45 a.m.	Breakfast (Included for those staying at the Embassy Suites) Embassy Suites Atrium
	GENERAL SESSION MEETING Fountainbleu #4
9:00 a.m. – 10:30 a.m.	ROUNDTABLE DISCUSSION – All attendees will be given the opportunity to discuss items of interest
10:30 a.m.	Adjournment of 2018 NAMVBC General Meeting
10:30 a.m.– 12:00noon	Business Meeting – Government Members Only
12:00 noon	Adjournment of 2018 Fall Conference